

## Message Text

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61

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 SS-15 NSC-05 L-02 IO-10

/061 W

----- 122718

R 221739Z APR 75

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 8733

INFO AMEMBASSY LONDON

AMEMBASSY ROME

AMEMBASSY BONN

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E. O. 11652: N/A

TAGS: EAIR, FR

SUBJ: CIVAIR: PAA INCENTIVE PLAN

REF: STATE 89687

1. GOF SECRETARIAT GENERAL OF CIVIL AVIATION (SGAC) INFORMED US IN LOW KEY END OF LAST WEEK OF LETTERS IT HAD SENT PANAM AND TWA ALERTING THEM THAT ANY DEPARTURE FROM TERMS OF IATA RESOLUTIONS GOVERNING AGENTS' COMMISSIONS, WHICH HAD BEEN APPROVED BY GOF, WOULD REQUIRE NEW FILINGS BY CARRIERS OF ADJUSTED TARIFFS TAKING ACCOUNT INCREASED COMMISSIONS TO AGENTS. LETTERS INDICATE PANAM'S INTENTION INCREASE AGENTS' COMMISSIONS HAD COME TO SGAC ATTENTION VIA THE PRESS. LETTER CONCLUDES WITH HOPE THAT THIS QUESTION CAN BE RESOLVED IN IATA CONTEXT AT NICE CONFERENCE THIS MONTH.

2. SGAC OFFICIAL TOLD US THAT GOF HAD RECEIVED MESSAGES FROM A NUMBER OF OTHER EUROPEAN CIVAIR ADMINISTRATIONS THIS SUBJECT, MANY OF WHOM CONTEMPLATED COMPLAINT TO CAB, BUT SGAC FOR ITS PART

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PROPOSED CONFINE ITS ACTION FOR TIME BEING TO ABOVE

WARNING ADDRESSED TO CARRIERS.

3. CORNING, PANAM'S MANAGING DIRECTOR FOR FRANCE, PHONED US THIS SUBJECT APRIL 21 AND SAID THAT HE PROPOSED ACKNOWLEDGE SGAC LETTER BY INDICATING PANAM DISAGREES WITH SGAC POSITION AND SUGGESTING SGAC DISCUSSIONS WITH EMBASSY IF GOF WISHES PURSUE MATTER. WE CAUTIONED CORNING AGAINST MAKING SUCH SUGGESTION AT THIS STAGE, SINCE EMBASSY WAS WITHOUT INSTRUCTIONS AND IT WAS NOT CLEAR TO US FROM DEPT.'S GUIDANCE ALLUDED TO IN LONDON 5927 (REFTEL HAD NOT THEN BEEN RECEIVED PARIS) HOW FAR DEPT. WAS PREPARED SEE US GO IN THIS MATTER. WE INDICATED TO CORNING THAT WE WOULD SEEK FULLER VIEWS OF DEPT., AND HE IN MEANTIME AGREED HOLD UP HIS REPLY TO SGAC AND ALSO SEEK FURTHER INSTRUCTIONS FROM PANAM HEADQUARTERS.

4. COMMENT: WHILE WE HAVE NOT YET RECEIVED COPY OF SGAC LETTER, CONTENTS AS DESCRIBED TO US BY BOTH SGAC AND PANAM SUGGEST THAT SGAC TOO IS NOT SEEKING BILATERAL CONFRONTATION WITH US AND THAT ITS POSITION IS SIMILAR TO THAT OF DEPT.'S AS DESCRIBED PARA 3 REFTEL IN ADVOCATING RESOLUTION OF THIS QUESTION AMONG CARRIERS WITHIN IATA.  
RUSH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, PERSONNEL, AIR TRANSPORTATION, INCENTIVE WAGE SYSTEMS, AVIATION AGREEMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** MorefiRH  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975PARIS10252  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750141-0577  
**From:** PARIS  
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**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750428/aaaabakh.tel  
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**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 89687  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MorefiRH  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 20 MAY 2003  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: PAA INCENTIVE PLAN  
**TAGS:** EAIR, FR, US, IATA, PANAM, TWA  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006